

## Message Text

LIMITED OFFICIAL USE

PAGE 01 COLOMB 00994 181247Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 COME-00 /019 W  
-----190249Z 107766 /20  
R 181050Z MAR 77  
FM AMEMBASSY COLOMBO  
TO SECSTATE WASHDC 6940

LIMITED OFFICIAL USE COLOMBO 0994

E.O. 11652: N/A  
TAGS: OGEN,ETRD,CE  
SUBJECT: U.S. COMPANY'S BID ON PATROL BOAT TENDER

REF (A) COLOMBO 0945, (B) STATE 055356

1. BEGIN UNCLASSIFIED. MR.STANISLAUS OF ASIAN MARITIME ASSOCIATION (REFTELS) TELEPHONED EMBASSY REGARDING PATROL BOAT TENDER. ALTHOUGH TENDER BOARD HAS TURNED OVER ALL TECHNICAL DOCUMENTS TO COMMANDER OF SRI LANKA NAVY, STANISLAUS SAID MATTER HAS BEEN TAKEN OUT OF COMMANDER'S HANDS AND FINAL DECISION WILL BE MADE BY PRIME MINISTER WHO WILL CHOOSE BETWEEN SWIFT AND CHEVERTON. ACCORDING TO STANISLAUS, SWIFT HAS REVISED ITS BID PRICE DOWNWARD AND HAS UNDERCUT CHEVERTON BID. WHEN ASKED IF THERE WAS ANY MONEY AVAILABLE FOR PURCHASE OF PATROL BOATS, STANISLAUS ADMITTED THERE WAS NOT BUT THOUGHT GSL WOULD FIND MONEY SOMEWHERE. HE PROMISED TO KEEP EMBASSY INFORMED OF DEVELOPMENTS. END UNCLASSIFIED.  
BEGIN LIMITED OFFICIAL USE.

2. COMMENT: EMBASSY DOUBTS VERY MUCH THAT PRIME MINISTER WILL MAKE DECISION ON PATROL BOAT PURCHASE WITHOUT ADVICE OF NAVY. IT ALSO UNLIKELY THAT FUNDS WILL BE AVAILABLE UNTIL WELL AFTER ELECTIONS DUE THIS SUMMER. AS SWIFT'S BID FOR FIVE BOATS WAS \$1,785,479 AND CHEVERTON'S WAS \$1,768,300, UNDERBIDDING  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 COLOMB 00994 181247Z

CHEVERTON WOULD NOT TAKE MUCH OF A REDUCTION ON SWIFT'S PART. SINCE CHEVERTON RANKED 14TH IN LOWNESS OF BID, BOTH SWIFT AND CHEVERTON WOULD STILL APPEAR TO BE OUT OF RUNNING IN TERMS OF PRICE. HOW THEIR OFFERS MEASURE UP ON TECHNICAL BASIS, ONLY NAVY CAN TELL. CREDIT TERMS OFFERED BY POTENTIAL SUPPLIER WILL ALSO HAVE CONSIDERABLE BEARING ON WHO FINALLY GETS ORDER.

END LIMITED OFFICIAL USE.

REED

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PROPOSALS (BID), NAVAL SHIPS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 18-Mar-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977COLOMB00994  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770094-0325  
**Format:** TEL  
**From:** COLOMBO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770347/aaaaboez.tel  
**Line Count:** 64  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** a310eeb5-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 COLOMBO 945, 77 STATE 55356  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 23-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3070048  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** U.S. COMPANY'S BID ON PATROL BOAT TENDER  
**TAGS:** OGEN, ETRD, CE, US, SWIFT, CHEVERTON  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/a310eeb5-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009